

COMMERCIAL PROPOSAL (Package System)

Based on Technical Proposal no. 036213/0 dated May 1, 2024

1. PRICES

1.1/ Main Equipment

No.	Item	No. Exchanger	TEMA Type	Total Estimated Net Weight (Kg)	Ex-work Price unpacked (Euro)
1	Heat Exchanger	2	BKU	4,800	49,800 €
Total		2	-	4,800	49,800 €

Please update commercial offer considering change in tube length (decreased to 2300). also all drawings and calculation is out of Damafin scope of work.

1.2/ Optional

No.	Item	Ex-work Price unpacked (Euro)
1	Spare Parts For Erection, Pre-Commissioning, Commissioning and Start-Up Gasket for Blinded Flange, Manhole, handhole & Body Flange:200%, Bolts & Nuts for Blinded Flange, Manhole: Handhole & Body Flange: 5% (min. 1 set)	1,650 €
2	Spare Parts For Two Year Operation : Gasket for Blinded Flange, Manhole; Handhole & Body Fange: 200%, Bolt & Nuts for Blinded Flange, Manhole; Handhole & Body Flange: 5% (min. 1 set), Straight Tubes, to retube the largest bundle of each tube size and material: 5%.	7,050 €

Please delete. VAT is not applicable to this contract

10%

10%

*VAT will be added to final price

Note: In case of more than 5% increase in amount of project items such as tubes, plates and forged part in comparison with announced values at the bid time, Damafin will claim the inflated cost for the unpaid part of the contract. The foresaid circumstances will be valid up to 50% of contract amount payments implementation.

Drawing will be issued by costumer and deliver to DAMAFIN before PO.

2. DELIVERY TIME

Drawings

Time required submitting our Outline Drawings (G.A.D) for approval is 8 weeks after firm purchase order and dawn payment



please decrease to 7 months

Equipment

please decrease to 7 months

The equipment will be ready in knock down conditions at Ex-Work within 10 months After receipt of your firm order and dawn payment according follow:

Total Project:		10	
Engineering activities	2		
Procurement		6	
Fabrication		4	
Test and Packing			1

3. VALIDITY OF OUR OFFER

45 days starting from quotation date.

Please change same as air cooler

4. PAYMENT CONDITIONS

Terms of Payment

- 20% upon acknowledgement of order,
- 10% upon approved technical key documents
- 20% after delivery signed PO of main row materials (tube, plate)
- 50% upon partial delivery of equipment, against prorated payment, Within 20 days

Please change to procedures. calculation and drawings will be issued by costumer

All price to be paid in the account outside Iran introduced by Damafin.

5. GUARANTEE

We guarantee the material described in this offer against any defect in design, material or workmanship.

Our guarantee is given for a period of **12 months** after successful start-up of the equipment or **18 months after shipment**, whichever is sooner.

During the period covered by the guarantee, we undertake to make good any defect, which may appear, and to supply replacement parts ex-works, except for normal wearing parts (bolts, gasket, etc.), which are not covered by our guarantee.

We shall not be held responsible for any defect due to corrosion, erosion or unproper operation of the units nor for any inadequate performance due to fouling.

Mohsen Mollaei
Managing Director and Board Member

May 6, 2024

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